

# 5.11 1045 MS6 Tanyeri

Current run (last updated May 17, 2016 2:13am)

7

Polls

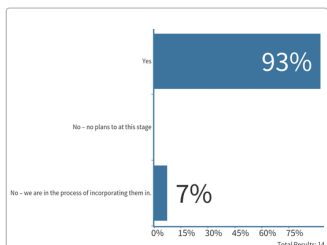
19

Participants

13

Average responses

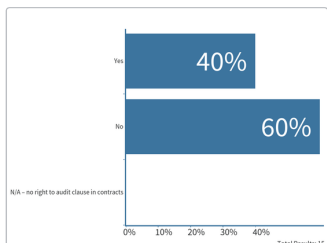
## Do you have right to audit clauses on your contracts with your third parties?



Response options	Count	Percentage
Yes	13	93%
No - no plans to at this stage	0	0%
No - we are in the process of incorporating them in.	1	7%

14 Responses

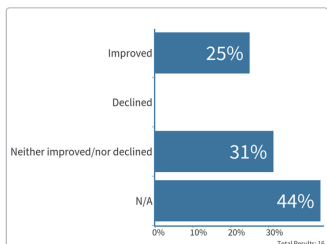
## Do you perform audits on your third parties?



Response options	Count	Percentage
Yes	6	40%
No	9	60%
N/A - no right to audit clause in contracts	0	0%

15 Responses

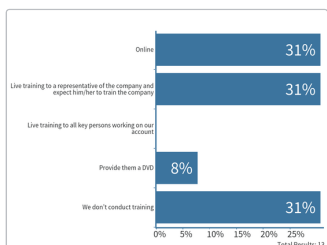
## Do you believe that your relationship with the third party have \_\_\_ as a result of these compliance audits?



Response options	Count	Percentage
Improved	4	25%
Declined	0	0%
Neither improved/nor declined	5	31%
N/A	7	44%

16 Responses

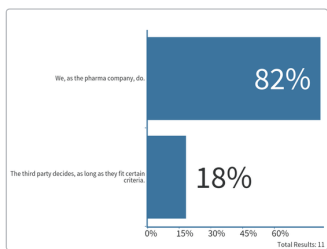
## How do you conduct training of your third parties?



Response options	Count	Percentage
Online	4	31%
Live training to a representative of the company and expect him/her to train the company	4	31%
Live training to all key persons working on our account	0	0%
Provide them a DVD	1	8%
We don't conduct training	4	31%

13 Responses

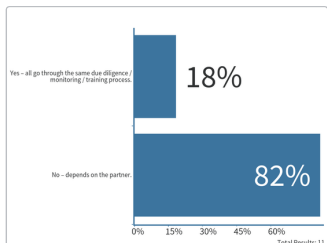
### Who decides on the content of the training?



Response options	Count	Percentage
<b>We, as the pharma company, do.</b>	<b>9</b>	<b>82%</b>
The third party decides, as long as they fit certain criteria.	2	18%

11 Responses

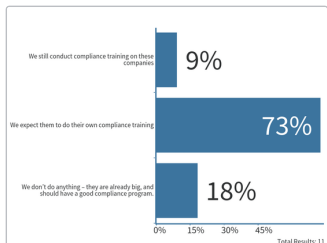
### Do you treat your third party intermediaries the same as your venture partners?



Response options	Count	Percentage
Yes - all go through the same due diligence / monitoring / training process.	2	18%
<b>No - depends on the partner.</b>	<b>9</b>	<b>82%</b>

11 Responses

### If your partner is another pharma company or another large multinational, how do you handle them?



Response options	Count	Percentage
We still conduct compliance training on these companies	1	9%
<b>We expect them to do their own compliance training</b>	<b>8</b>	<b>73%</b>
We don't do anything - they are already big, and should have a good compliance program.	2	18%

11 Responses